

**Attachment 7**

**LIST OF U.S.-BASED TRAINING COURSES  
OCTOBER 2003– August 2004  
(FY 2004)**

<b>Training Course</b>	<b>Training Institute</b>
International Borrowing & Debt Management (October 20-14, 2003)	International Law Institute, Washington DC
Advanced Project Finance for Infrastructure Investment (December 8-19, 2004)	International Law Institute, Washington DC
Public Awareness and Stakeholder Consultation for PPP and Privatization program (December 8-9, 2004)	International Law Institute, Washington DC
Public Enterprise Restructuring (April 3-23, 2004)	International Law Institute, Washington DC
Strategic Uses of Information (April 25-30, 2004)	Stanford Graduate School of Business, Stanford University, Stanford, California
Finance and Accounting for the Non-Financial Executive (May 2-7, 2004)	Stanford Graduate School Of Business, Stanford University, Stanford, California
World Trade Organization Organizations Rights and Obligations (May 3-14, 2004)	International Law Institute, Washington DC
Essential Management Skills (May 3-28, 2004)	Global Training and Development Institute, University of Connecticut, Hartford, CT
Arbitration and Mediation (May 3-28, 2004)	International Law Institute Washington DC
Leadership for Networked World: Strategic Director Implementation and the Agenda for 2004 (May 4-6, 2004)	John F. Kennedy School of Government, Harvard University, Cambridge, Massachusetts, USA
Strategic Public Sector Negotiations (May 10-14, 2004)	John F. Kennedy School of Government, Harvard University, Cambridge, Massachusetts, USA

Project Appraisal and Risk Management (May 24-June 4, 2004)	Duke Centre of International Development, Terry Stanford Institute of Public Policy, Duke University, Durham, North Carolina
Corporate Governance for Public and Private Utilities (May 24-June 4, 2004)	Institute of Public Private Partnership, Washington
Preparing for a Rate Case Application/Review: Data Collection document presentation and public hearing (June 7-18, 2004)	Institute of Public Private Partnership, Washington
Project Preparation and Appraisal (June 7 to July 2, 2004)	Global Training and Development Institute, University of Connecticut West Hartford, Connecticut, Hartford
Budgeting and Revenue Planning (June 7 – July 2, 2004)	Global and Development Institute University of Connecticut, West Hartford, Connecticut, Hartford, CT, USA
Public Awareness, Stakeholder Consultation and Media Relations for PPP Projects (June 7-18, 2004)	Institute for Public Private Partnership, Washington DC
Post Privatization: Managing the Challenge (June 7-18, 2004)	Institute for Public Private Partnership, Washington DC
Government Integrity (June 7-18, 2004)	International Law Institute, Washington DC
Leaders in Development Managing Political and Economic Reforms (June 13-25, 2004)	John F. Kennedy School of Government, Harvard University, Cambridge Massachusetts, USA
Tax Analysis and Revenue Forecasting (June 21-July 9, 2004)	Andrew Young School of Policy Studies, Georgia State University, University Plaza, Atlanta, USA
Developing Country Policy Choices in the Global Economy (June 28-July 9, 2004)	- do -
Fiscal Decentralization and local government Financial Management (June 28 – July 16, 2004)	Duke Centre for International Development, Terry Stanford Institute of Public Policy, Duke University, Durham, North Carolina, USA
Financial Management (July 5-30, 2004)	Management Development Institute, Illinois State University, Normal Illinois, USA
Management, Monitoring and Evaluation Project (July 5-30, 2004)	Management Development Institute, Illinois State University, Normal Illinois, USA

Accounting and Auditing (July 5-30, 2004)	Global Training and Development Institute, University of Connecticut West Hartford, Connecticut, Hartford, CT
Project Implementation and Evaluation (July 5-30, 2004)	- do -
Tax Analysis and Revenue Forecasting (June 21 – July 15, 2004)	Duke Centre for International Development, Terry Stanford Institute of Public Policy, Duke University, Durham, North Carolina, USA
Utilizing E-Government and IT to improve utility performance (July 12-13, 2004)	Indian Institute of Public-Private Partnership Washington DC
Budgeting and Financial Management in the Public Sector (July 19 – August 6, 2004)	Duke Centre for International Development, Terry Stanford Institute of Public Policy, Duke University, Durham, North Carolina, US
Public Budgeting and Fiscal Management (August 2-13, 2004)	Andrew Young School of Policy Studies, Georgia State University, University Plaza, Atlanta, USA
PPP Policies and Strategies Improving Efficiency and Quality in Public Delivery (August 9-20, 2004)	Institute for Public-Private Partnership, Washington DC

**LIST OF U.S.-BASED TRAINING COURSES  
OCTOBER 2001– SEPTEMBER 2002  
(FY 2002)**

<b>Training Course</b>	<b>Training Institute</b>
E-Government Strategic Planning and Technical Design – Oct. 29 – Nov. 2001	IPPP, Washington
Course on Pension System Reform & Regulation: Key Policy Actions for Strengthening Financial Systems in Emerging Markets – Feb.18-1 Mar. 2002	IPPP, Washington
Fiscal Analysis and Revenue Forecasting : Jul. 15 -26, 2002	Georgia State University, Atlanta, GA
E-Government Strategic Planning and Technical Design July 15-26, 2002	IPPP, Washington
Fiscal Decentralization in Developing and Transition Economies, July 15 – August	Georgia State University, Atlanta, GA

2, 2002	
Public Budgeting and Fiscal Management : August 5-16, 2002	Georgia State University, Atlanta, GA

**LIST OF U.S.-BASED TRAINING COURSES  
OCTOBER 1999 – SEPTEMBER 2000  
(FY 2000)**

<b>Training Course</b>	<b>Training Institute</b>
Establishing Effective Non-Governmental Organization (NGO) Networks: Expanding Opportunities for Participation in Sustainable Development Programming July 31 - Aug. 18, 2000	IPPP, Washington
Strategic Partnerships: Partnerships and Financing Strategies for Local Development: August 28 - Sept. 8, 2000	Harvard University,

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OCTOBER 1998 – SEPTEMBER 1999  
(FY 1999)**

<b>Training Course</b>	<b>Training Institute</b>
Sustainable Management of Urban Infrastructure (June 14-25)	Intrados, Washington, D.C
Workshop on Local Govt. Mgmt. Innovations in Information Tech. Applications for Developing Nations July 5-16	University of Illinois, Illinois
Creative Effective Partnerships for Sustainable Dev. For NGO/PVOs (IPPP Workshop) 07-25, June, 1999	IPPP, Washington

**LIST OF U.S.-BASED TRAINING COURSES  
OCTOBER 1997 – SEPTEMBER 1998  
(FY 1998)**

<b>Training Course</b>	<b>Training Institute</b>
Public-Private Partnerships in Social Security and Pensions: Reforms to Strengthen the Social Safety Net and	IPPP, Washington

promote Economic Growth : Oct. 27- Nov. 7, 1997	
Value Added Tax Program: Apr. 27- May 8 & May 9-15, 1998	Harvard University International Program Massachusetts

**LIST OF U.S.-BASED TRAINING COURSES  
OCTOBER 1996 – SEPTEMBER 1997  
(FY 1997)**

<b>Training Course</b>	<b>Training Institute</b>
Edward S. Mason Program in Public Policy and Management: Jul. 97 – Jun. 98	HIID
*International Tax Program: July 1997- June 1998	Harvard University Cambridge Massachusetts
International Program on Privatization & Regulatory Reform: Jun. 30-Jul. 11, 1997	IPPP, Washington

**LIST OF U.S.-BASED TRAINING COURSES  
OCTOBER 1995 – SEPTEMBER 1996  
(FY 1996)**

<b>Training Course</b>	<b>Training Institute</b>
"Privatization Management and Implementation" October 9 -20, 1995	Intrados, Washington, D.C
INTAX Seminar: Middle Management Development in Tax Administration, Oct. 9-Nov. 10	Office of Tax Administration, U.S. Treasury
Securities Market Management in Emerging Economies December 4-15, 1995	Intrados/Inter-national Management Group, Washington, D.C. U.S.A.
U.S. Money And Capital Markets January 8 - February 2, 1996	New York Institute of Finance
Mass Privatization : Techniques for Rapid Economic Transformation and Capital Market Development February 12-23, 1996	The Institute For Public-Private Partnerships
Privatization: How to Value, Negotiate, and Gain Support for Transforming State-owned Enterprises March 11-22, 1996	Center for Financial Engineering in Development, Inc.
Public Enterprises: Restructuring Privatization April 8 - 26, 1996	International Law Institute
Program on Fiscal Decentralization and	Lincoln Institute of Land Policy/

Financial Management of Regional and Local Governments April 22 - May 17, 1996	Harvard University
Legal Issues in Privatization, April 29-May 10, 1996	International Law Institute
Deregulating/Privatizing the Telecom. Sector and Building Strategic Alliances, May 13-24, 1996	INTRADOS/International Management Group
Tenth Annual Workshop on Workshop on Budgeting in the Public Sector: June 24 – Aug. 2	Harvard Institute For International Development
Macroeconomic Policy and Management June 24- August 2, 1996	Harvard Institute for International Development
World Banking & Finance Program Term 2: Financial Sector Reform Structural Adjustment July 3 - August 10, 1996	The Economics Institute
*Edward S. Mason Program in Public Policy and Management: July 20, 1996 – June 30, 1997	HIID
Privatization: How to Value, Negotiate, and Gain Support for Restructuring State-owned Enterprises September 16 - 27, 1996	Center for Financial Engineering in Development, Inc

**LIST OF U.S.-BASED TRAINING COURSES  
OCTOBER 1994 – SEPTEMBER 1995  
(FY 1995)**

<b>Training Course</b>	<b>Training Institute</b>
Promotional Strategies for Marketing a Country in the Global Economy: Oct. 31-Nov.25, 1994	Atlanta Management Institute, Atlanta, Georgia
Managing Public Accountability: Oct.31-Nov.18, 1994	-do-
Privatization Management & Implementation: Mar. 6-17, 1995	Intrados
Tax Reform & Taxation Policy: Apr.3-May5	Institute of Tax Administration, California
Performance Contracts: June 19-30, 1995	BIDE
Public Private Partnerships in Transportation Infrastructure: May 22-June 2, 1995	IPPP
International Workshop on Management Reform & Privatization June 12-Jul. 21, 1995	(HIID)

International Workshop on Management Reform & Privatization: Jun.12-Jul. 21, 1995	Harvard University
Macroeconomic Policy and Management: Jun. 26 – Aug.4, 1995	-do-
Program on Tax Analysis and Revenue Forecasting: Jul.3-Aug.1995	-do-
Special Workshop on Privatization in Developing Countries: Jul.7-21, 1995	-do-
Deregulating/Privatizing the Telecom Sector and Building Strategic Alliances : Jul.10-21, 1995	Intrados, Washington
Deregulating/Privatizing the Telecom Sector and Building Strategic Alliances : Jul.10-21, 1995	Intrados, Washington
Managing the Privatized Enterprise: Jul. 10-21, 1995	Intrados, Washington
Privatization: How to Value, negotiate and gain support for selling state owned enterprises : Jul. 10-21, 1995	CFED
Edward S. Mason Program in Public Policy and Management: Jul. 5, 1995-Jun. 13, 1996	HIID
International Tax Program: Jul.3, 1995 – Jun. 15, 1996	Harvard University Cambridge Massachusetts

**LIST OF U.S.-BASED TRAINING COURSES  
OCTOBER 1993 – SEPTEMBER 1994  
(FY 1994)**

<b>Training Course</b>	<b>Training Institute</b>
FRS/World Bank Seminar for Senior Bank Supervisors from Developing Countries : Oct 18 - Nov 5, 1993	Federal Reserve Training Center, Washington, D.C.
Bank Restructuring Through Regulation & Supervision: Nov.1-12, 1993	Intrados/Int'l Management Group, Washington, D.C.
Securities Market Management in Emerging Economies: Nov.29-Dec. 10,1993	-do-
Program on Information Technology for Fiscal System: Apr.17-May 13, 1994	Harvard Systems – Harvard University & Lincoln Inst. Of Land Policy, Cambridge, Massachusetts
Enterprise Restructuring Strategies and Techniques for Market Based Competition: May	CFED, Washington

2-13, 1994	
Enterprise Restructuring Strategies and Techniques for Market Based Competition: May 2-13, 1994	-do-
Privatization: Strategies for Workforce Retraining and Deployment in Privatized Economics: May 2-27, 1994	Atlanta Management Institute, Atlanta, Georgia
Promotional Strategies for Marketing a Country in the Global Economy: May 30-Jun.24, 1994	-do-
Analysis & Negotiation of BOO and BOT Projects: Alternative Strategies for Infrastructure Dev.: Jun.6-17, 1994	CFED, Washington
Public Enterprise Policy & Management in Developing Countries: Jun.13-22, 1994	Harvard University Cambridge, Massachusetts
Macroeconomic Adjustment and Food Agricultural Policy: Jun.27-Aug.5, 1994	-do-
Public Enterprises: Restructuring and Privatization: Jul.11-29, 1994	International Law Institute, Washington
Second International Workshop on Performance Contracts: Jul.18-29, 1994	Boston Institute for Developing Economies, Boston, Massachusetts
Promotional Global Trade & Investment: Strategies for Competing Effectively in the 1990s: Jul. 18-29, 1994	Intrados/Int'l Management Group, Washington, D.C.
Management of Privatization: Concepts, Approaches and Strategies: Aug.1-26	Atlanta Management Institute, Atlanta, Georgia
Privatizing Power in Emerging Economies: Structuring & Financing Public/Private Partnership through BOT Schemes & Divestiture: Aug.22-Sept.2, 1994	Intrados, Washington
Entrepreneurship: Development and Rehabilitation of Small & Medium Sized Business: Sept.6-30, 1994	Atlanta Management Institute, Atlanta, Georgia
Middle Management Development in Tax Administration: Sept.12-12 Oct. 94	International Revenue: U.S. Dept. of Treasury Washington

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OCTOBER 1992 – SEPTEMBER 1993  
(FY 1993)**

<b>Training Course</b>	<b>Training Institute</b>
Customs & Excise Tax Administration: Jan.4-Mar.26,	Institute for Tax Administration, California
Bank Restructuring through Regulation and Supervision: Feb. 1-12	Intrados, Washington
Privatization Management and Implementation: Mar.8-	Intrados



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Analysis and Negotiation of BOO & BOT Projects: Alternative Strategies for Infrastructure Development: Mar. 8-19	CFED, Washington
Deregulating/Privatizing the telecommunications Sector & Building Strategic Alliances: Mar. 8-19, 1993	Intrados, Washington
Capitalizing on Risks and Opportunities in Emerging Markets: Strategies and Techniques for Issuers & Investors: Apr.12-23, 1993	CFED, Washington
Information Tech. For Fiscal Systems: Apr.19-May 14,1993	HIID
Managing the Privatized Enterprise: Apr.19-30	Intrados, Washington
Third Annual International Institute for Securities Market Development : Apr.26-May	U.S. Securities and Exchange Commission, Washington
Private Participation in Power Development: Market Based Approaches to Project Analysis and Finance: May 10-21	CFED, Washington
Securities Market Management in Emerging Economies: May 17-28	Intrados, Washington
Valuation Strategies and Techniques: Critical Factors in Successful Privatization Transactions: Jun.7-18	CFED, Washington
Public Enterprise Policy & Management in Developing Countries: Jun.14-Jul.23, 1993	HIID
Infrastructure Development with Pvt. Sector Participation: BOTs, bond Issues and Cost-Sharing Schemes: Jun.14-25	Intrados, Washington
Intellectual Property & Technology Transfer Law & Practice, Intellectual Property Summer Institute: Jun.14- Jul.23 and Licensing & Technology Transfer Agreements, Advanced Licensing Institute: Jul.24-30	Franklin Pierce Law Center concord New Hampshire
Investment Appraisal and Management Jun.21-Aug.13	HIID
Budgeting in the Public Sector: Jun. 28-Aug.6	-do-
Performance Contracts: An Approach to Improving Public Enterprise Performance: Jun.28-Jul.7	Boston Institute for Developing Economics Boston Massachusetts
Facilitating Capital Market Development in Emerging Economics, Jul 19-30	Intrados
Restructuring Airline Operations & Establishing Strategic Alliances in the Civil Aviation Industry: Aug.23-Sept.3	Intrados, Washington
Promoting Global Trade & Investment Strategies for Competing Effectively in the 1990s:Sep.27-Oct.8	-do-
Privatization Management & Implementation: Sept.27- Oct.8	-do-

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OCTOBER 1991 – SEPTEMBER 1992  
(FY 1992)**

<b>Training Course</b>	<b>Training Institute</b>
Study of Stock Depository Clearing and Settlement Systems: Aug.16-Sep.3, 1992	New York Chicago Taiwan & Singapore